



For Immediate Release

Integrated Document Technologies Integrates with DocuSign To Help Companies Close Deals Faster

*DocuSign Streamlines Sales/HR/Legal/Procurement Operations,
Accelerating Contracts, Decisions & Approvals*

Itasca, IL – October 22, 2015 – [Integrated Document Technologies, Inc.](#) (IDT), a leading provider of products and services that help companies eliminate paper at its source, announces a new partnership with [DocuSign, Inc.](#) (DocuSign®) to help its enterprise customers go fully digital to transform their businesses.

DocuSign changes how business gets done by empowering anyone to sign, send and manage documents anytime, anywhere, on any device with confidence. DocuSign replaces printing, faxing, scanning and overnighting documents with the easiest, fastest, most trusted way to make every approval and decision digital. Organizations of all sizes and industries are accelerating contracts, approvals and workflows with DocuSign's Digital Transaction Management (DTM) platform and eSignature solution.

Through its integration with DocuSign, IDT now offers its clientele fully integrated [Enterprise Content Management](#) (ECM) with legally-binding eSignature technology that will promote faster business processes that rely on document signing, storage and retrieval. Clients will achieve operational efficiencies and productivity gains that will simply outflank their competition.

IDT's nationwide, cross-industry client base has actively embraced the digital transformation of their respective businesses to streamline operations, lower costs and achieve compliance mandates.

"The Digital Transaction Management components from DocuSign fully complement IDT's already robust, transaction-based ECM offerings (including [OnBase](#)® by Hyland, [CAPSYS](#)® [Technologies](#), and [FileBound](#) from Upland Software) by adding a critical piece of the puzzle: secure digital signatures from DocuSign," said Michael F. Nolfo, president of IDT.

"We're pleased to have IDT join the DocuSign Global Trust Network of more than 100,000 companies and more than 50 million users in 188 countries," said Glenn Griffin, vice president of business development at DocuSign. "IDT's integration with DocuSign will help bring the power of Digital Transaction Management to more countries, companies and customers around the world."

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By leveraging IDT's ECM offerings with DocuSign's DTM platform, clients can:

- **Realize revenue faster** – DocuSign helps sales reps close more deals faster.
- **Improve sales rep productivity** – With DocuSign, sales reps can focus on selling instead of chasing paper.
- **Automate back-end document processing** – DocuSign automatically pulls and updates information in existing business systems to eliminate manual rekeying of data and associated errors.
- **Reduce costs** – DocuSign eliminates the need to print, fax, scan, or overnight documents.
- **Increase customer satisfaction** – DocuSign offers the convenience of signing anytime, anywhere, on any device.

Organizations interested in learning how IDT and DocuSign help organizations go fully digital may contact IDT at 630.875.1100, or visit www.idt-inc.com.

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About IDT

Integrated Document Technologies (IDT) helps companies eliminate paper at its source, offering consulting services and a full line of content management, data and image capture and process automation products including hardware and software systems and Internet-based electronic solutions. Since 1992, IDT has put its sole focus on creating customized document management solutions for companies in diverse industries, serving as a one-stop resource for design, integration and long-term system support. With system installations nationwide, IDT's expertise as a system designer and integrator continues to expand as new document management technologies become available. Contact IDT at 630.875.1100 or visit www.idt-inc.com.

About DocuSign, Inc.

DocuSign® is changing how business gets done by empowering more than 100,000 companies and more than 50 million users in 188 countries to sign, send and manage documents anytime, anywhere, on any device with confidence. DocuSign replaces printing, faxing, scanning and overnighting documents with the easiest, fastest, most trusted way to make every approval and decision digital. Organizations of all sizes and industries are accelerating contracts, approvals and workflows with DocuSign's Digital Transaction Management (DTM) platform and eSignature solution. DocuSign keeps life and business moving forward. For more information, visit www.docusign.com, call +1-877-720-2040, or follow us on Twitter, LinkedIn and Facebook.

Contacts:

Susan Duensing, CBC
Element-R Partners
+1 (847) 639-8300
Susan@rurelevant.com

Gregor Perotto
DocuSign, Inc.
+1 (206) 576-8081
media@docusign.com